

Ask

**You get in life what you
have the courage to ask for.**

Oprah Winfrey

Johnny Harrison knew what he wanted. He wanted to go to college but his family didn't have the money to send him. He was the oldest of a large family and grew up on a farm in North Carolina in the years just before the Great Depression. But, he had an idea.

Somehow, Johnny had managed to save 50 silver dollars. It took real chutzpah (hutz·pah - shameless audacity) to do what he did. Confidently, he went into the registrar's office at North Carolina State University and poured 50 silver dollars from a bag onto the counter. "This is all I have," he said. "I want to go to college and I'm willing to work hard."

A professor gave Johnny a job doing yard work. This got him started paying his way through college. He boldly asked for what he wanted and he got it--the means to afford a college education. He graduated with distinction and worked as a Soil Conservationist for more than 30 years.

What if he had been too embarrassed to ask for what he wanted too embarrassed that he didn't have enough money? Johnny wasn't about to find out.

We can miss out on so much simply because we don't ask for what we want. When you tend to shrink from asking for what you want, ask yourself: "What if I don't ask and the answer would have been YES?" If the worst that will probably happen is that you'll be told, "No," why not give it a try? If you ask, you never have to wonder what could have happened if you had.

**In most cases,
ONE WAY
to
increase
your chances
of
GETTING
SOMETHING
is to
ask for it.**

Ashley Brilliant